

Uniquus Consultech raises \$20 million in Series C Funding

Deep domain expertise, unique integrated cloud delivery model backed by proprietary tech assets have propelled its rapid growth

Mumbai, 22 April 2025: Uniquus Consultech, a tech-enabled global platform that offers consulting solutions in the accounting & reporting, finance operations, governance, risk, ESG, and technology domains, today announced that it has secured \$20 million in Series C funding. The round was led by Nexus Venture Partners, with participation from Sorin Investments. Nexus and Sorin are existing investors in Uniquus. The funds will be used to accelerate the company's rapid growth trajectory, launch adjacent services, and expand its geographical footprint across the globe. Uniquus also plans substantial R&D investments in AI-driven solutions for the reporting and risk management challenges faced by its clients.

The funding comes amid exceptional growth as Uniquus satisfies the strong market need for modern consulting solutions. Companies now seek consulting services that blend deep domain expertise with cutting-edge technology and access to a global talent pool. Uniquus has emerged as a leader, providing specialized, and scalable technology-driven solutions that disrupt traditional consulting models.

Since launching two years ago, Uniquus has established offices in 11 cities across India, US, and the Middle East, employing more than 550 high-performing professionals led by 60 Partners and Directors, serving more than 250 clients. During this period, Uniquus has also launched several tech assets:

- **UniQuest:** GenAI-powered platform transforming search, summarization and analysis across industries including regulatory filings to deliver dynamic conversations and precise answers to reporting queries
- **Risk UniVerse:** Proprietary platform designed specifically to streamline internal controls over financial reporting, SOX compliance, and internal financial controls
- **Reporting UniVerse:** Comprehensive technology solution for financial reporting and data management
- **ESG UniVerse:** Advanced data management and reporting tool tailored for environmental, social, and governance (ESG) metrics

Uniquus also enhances its offerings through strategic technology partnerships with companies like Cranium AI to enhance AI Risk Management Solutions for its clients.

"Uniquus represents the future of consulting," said **Anup Gupta, Managing Director of Nexus Venture Partners**. "While traditional consulting firms struggle to adapt to changing market needs, Uniquus takes a fundamentally different approach that delivers superior results. The company's strategic use of technology and AI, coupled with its global cloud delivery model, unlocks an enormous opportunity to transform client outcomes and redefine consulting economics. We are thrilled to reinforce our partnership with Team Uniquus in this exciting journey."

"Our vision has always been to build a consulting platform that leverages global talent and technology to deliver exceptional client outcomes," said **Jamil Khatri, Co-Founder & CEO of Uniquus**. "With a \$100 billion+ addressable market before us, this is just the beginning. Our latest round of funding positions us to expand our capabilities and geographical presence as we tap into this market. The funding will also help us to build Uniquus AI, leveraging our deep domain skills and new GenAI models to transform how consulting services are delivered."

"Uniquus continues to execute remarkably well as it builds a differentiated, global consulting company," said **Sanjay Nayar of Sorin Investments**. "The company has anticipated and capitalized on the growing need for tech-enabled consulting services, positioning itself well ahead of competitors. With its proven execution prowess and the significant opportunities that lie ahead, we are excited to partner with Uniquus on the next phase of its growth journey."

The Series C funding saw significant investor interest and marks another milestone in Uniquus' journey, affirming investor confidence in its vision, team, and potential for long-term success.

Nexus Venture Partners is an India-US venture fund started by successful entrepreneurs, with a focus on enterprise technology and Digital India spaces. Sorin Investments is an early-stage tech fund founded by private equity veteran, Sanjay Nayar.

About Uniquus Consultech:

Uniquus Consultech is a global tech-enabled consulting company that specializes in Accounting & Reporting, ESG and Tech Consulting. The Company is co-founded by consulting veterans Jamil Khatri and Sandip Khetan and backed by marquee investors such as Nexus Venture Partners, Sorin Investments, UST and other angel investors globally. Anu Chaudhary, a global ESG specialist with over 20 years of experience, serves as the Global Head of ESG. Abhijit Varma, a veteran technology specialist, leads Tech Consulting globally.

Uniquus has a global team of 550+ professionals led by 60+ Partners & Directors across eleven offices in the USA, Middle East and India. The company serves more than 250 clients, including marquee names in each of the markets it operates in.

Uniquus is committed to leveraging technology and an integrated global delivery model to provide best-in-class consulting services to its clients.

For more information, please visit: www.uniquus.com

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