



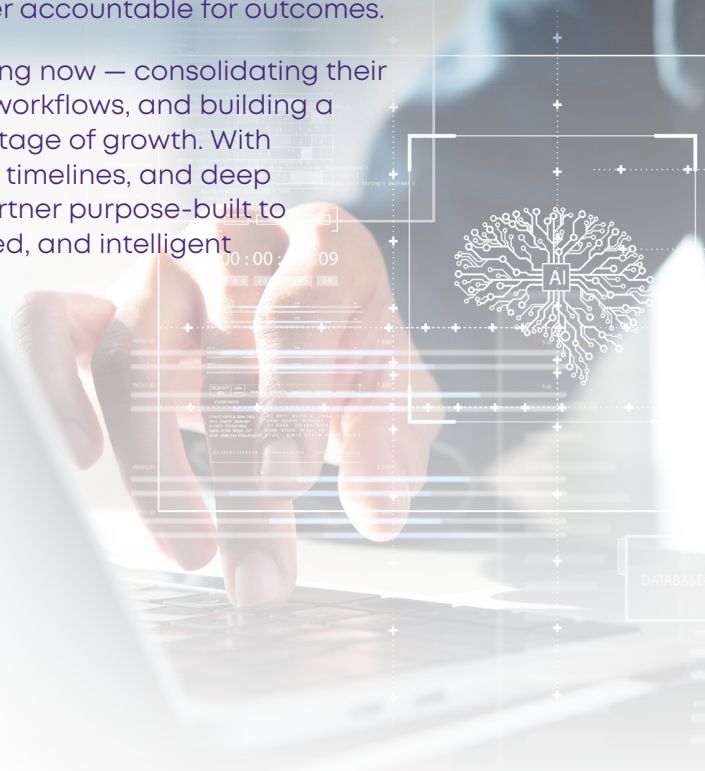
ORACLE
NetSuite
Alliance Partner

NetSuite solution offerings

The pressure on today's CFO has never been greater. AI is reshaping the finance function at speed, boards are demanding real-time visibility and tighter controls, and the cost of a poorly governed ERP environment — stalled closes, audit findings, fragmented data, and failed transformations — is being felt directly in the boardroom. NetSuite is a powerful platform, but the platform alone is not a strategy. How it is designed, governed, and optimized determines whether it becomes your competitive advantage or your most expensive operational risk.

Uniquus was built for exactly this moment. As an Oracle NetSuite Alliance Partner, we bring the financial rigor of seasoned former Big 4 professionals and the agility of a global, partner-led delivery model — without the audit independence constraints that limit what others can do for you. Our practice sits at the precise intersection of finance transformation, risk and controls, and technology, enabling us to embed SOX readiness, segregation of duties, and audit-trail integrity into the fabric of your NetSuite environment from day one. Across ERP strategy, full implementation, security redesign, diagnostics, and ongoing managed support, we operate as a true extension of your finance leadership team — not a vendor, but a partner accountable for outcomes.

The finance leaders pulling ahead are those who are moving now — consolidating their tech stack, automating the close, embedding AI into their workflows, and building a controls environment that holds up under scrutiny at any stage of growth. With proprietary AI accelerators that compress implementation timelines, and deep expertise across the full NetSuite lifecycle, Uniquus is the partner purpose-built to help you get there. The organizations with a clean, governed, and intelligent finance function would not have done it alone — and neither should you.



ERP-based transformation journey

Wherever you are on your ERP journey—assessing the business case, shortlisting solutions, mobilizing a program, in-flight on implementation, or optimizing a live instance—we meet you there. Our structured “Discover–Design–Deploy–Evolve” approach aligns stakeholders around a clear roadmap, accelerates time-to-value, and drives adoption through targeted enablement and change campaigns. The result is a scalable ERP backbone that supports growth, strengthens control, and elevates the finance and risk agenda.

System evaluations and selection

- Short-list systems
- Evaluation
- Approved vendor
- Budgets and roadmap

Managed support and continuous improvements

- Application managed support
- Staff augment
- Off-shore solutions
- AI enablement

Security, Controls and Compliance

- GRC tools implementation
- Security optimization
- Regulatory and compliance alignment

Reporting and analytics

- Data and analytics strategy
- Data readiness, migration and governance
- Reporting and advanced analytics

Business process and solution design

- Fit-to-standard gap analysis
- Process maturity enhancement
- Tech alignment

Phase 0 preparations

- Requirements inventory
- Design decisions
- Impact analysis
- Scope, plan, and assignments

System implementations and optimizations

- Design, realize, validate, and deploy
- Project management office
- Organizational change management
- Client testing and training
- Talent backfills



Uniquus NetSuite solution offerings

Uniquus NetSuite solution offerings reflect a strong journey of supporting clients in implementing and optimizing their NetSuite ERP systems and the surrounding technology landscape. Over the years, we have developed a close working relationship with Oracle, engaging regularly with their industry and alliance teams. This collaboration provides access to shared insights, joint publications, and deep experience across Oracle's products and ecosystem, enabling us to deliver practical, value-driven solutions across the transformation lifecycle.



ERP strategy, solution design, and selection

- Develop/discover future state business requirements
- Identify potential vendors/packages
- Assistance with vendor demonstrations, evaluation and selection
- CFOs finance transformation journey roadmapping



NetSuite implementations and support

- Providing "white-glove" NetSuite implementation services, support and risk management advisory with comprehensive proven methodologies, project management, strategy, solution design and compliance
- Provide additional implementation support workstreams options such as project risk management, change management, internal controls, data transformation, UAT support, etc



NetSuite diagnostics, optimizations and integrations

- Review and design more efficient processes by leveraging available system features and configuration
- Ensure future state processes are developed to be efficient, effective, and controlled
- Provide data conversion capabilities for your existing legacy CRM, ERP, and other accounting systems to a new fully integrated solution
- NetSuite application integration support within complex tech stacks



NetSuite security (SoD) assessments and role redesign implementations

- Assess, evaluate, and design NetSuite application security and controls
- Conduct segregation of duties reviews and assessments
- NetSuite User role design and redesign support



NetSuite advisory, training, reporting and support

- Provide NetSuite subject matter expertise and current solution advisory
- Conduct reviews of reporting and analytics capabilities
- Tailor training programs to get your users up and running fast



Why us

Global Oracle and NetSuite expertise

1 We operate a globally integrated Oracle applications practice that functions as one team, collaborating seamlessly to deliver consistent value to clients. Our deep NetSuite experience spans implementations, assessments, and post-implementation optimizations. Our leaders, Vijay Sampathkumar and Abdul Iqbal, bring over 37 years of combined experience in ERP transformations, enterprise performance management, and expertise in AI-enabled agentic architectures that strengthen finance operations across the NetSuite journey. Our ERP practice is fully equipped to lead and drive comprehensive technology transformation programs, system implementations, and client support to implement and optimize NetSuite solutions aligned with core business processes.

Strong understanding of auditor expectations

2 Our combined expertise in Accounting & Reporting Consulting (ARC) and Governance, Risk & Compliance (GRC) gives us comprehensive insight into what auditors require. Through our ARC practice, we understand the financial reporting and technical accounting matters that auditors scrutinize. Through our GRC practice, we understand the internal control frameworks—SOX and others—that form the foundation of audit efficiency. Our teams have worked extensively with the Big 4 and other major accounting firms; we understand auditor methodologies, documentation standards, and timelines. This allows us to structure deliverables and anticipate issues in ways that align with audit expectations, reducing friction and accelerating audit completion.

Agility and responsiveness

3 Our team embodies the essence of agility and responsiveness, fostering a dynamic environment where adaptability and quick responses are integral to our operations. Free from auditor independence requirements, we can seamlessly support our clients without the friction, delays, or restrictions caused by independence considerations. Our agility and responsiveness are enhanced by a high degree of partner and director involvement on projects.

Key accelerators

4 With vast experience and support of regional SMEs, we carry the advantage of having a deep understanding on local compliance requirements and bring project accelerators to facilitate a quick start, efficient timeline, and positive outcomes. With proprietary AI accelerators that compress implementation timelines, and deep expertise across the full NetSuite lifecycle, Uniquus is the partner purpose-built to help you get there.

Deep and diverse talent pool and globally integrated delivery model

5 Our team brings substantial experience that combines deep functional skills with cutting-edge technology expertise. Due to our global organization structure, our talent pool is fully integrated, collaborating seamlessly across our key markets of the USA, India, and the Middle East. We leverage large talent pools in lower cost economies to provide high-quality at the right price.



CHANGE THE WAY CONSULTING IS DONE

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In case of any query, please write to us at businessinquiries@uniquus.com.

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