uniqus

VALUATIONS

Increasingly complex transaction structures, heightened regulatory and governance scrutiny, and the need for transparent financial reporting demand valuations that are both rigorous and reliable.

Our Valuations practice delivers a comprehensive suite of tech-enabled valuation solutions across the breadth of asset classes, supported by deep technical expertise, strong industry knowledge, and a nuanced understanding of accounting and regulatory requirements.

With an experienced team of valuation professionals, we partner with our clients to support them in all their valuation needs, including pre-deal support, dispute resolution, regulatory compliance, financial reporting, and post-acquisition support.

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Our Services

BUSINESS AND INTANGIBLE ASSET VALUATION

- Enterprise and equity valuation
- Pre-deal valuation assessment
- Deal negotiation support
- Financial modeling and model review
- Intangible asset valuation

FINANCIAL REPORTING VALUATION

- Purchase price allocation
- Impairment testing
- Valuation of share-based compensation, including ESOP, RSU, SAR
- Valuation of complex financial instruments, including derivatives

For compliance under various accounting standards including US GAAP, IFRS and Ind AS

COMPLIANCE AND REGULATORY

- Tax-related valuations for business or asset transfer
- Valuation for merger, demerger, spin-off, and divestiture
- Valuation of equity/ assets for transfer pricing
- Other tax and structuring-related valuation

PRIVATE EQUITY/VENTURE CAPITAL

- Valuation of portfolio companies under IPEVC guidelines
- Portfolio value monitoring and dashboarding
- Valuation-related investment evaluation and IC documentation
- Valuations for fund of funds and venture / private debt

PROPERTY, PLANT & EQUIPMENT (INCLUDING REAL ESTATE)

- Site inspection and asset verification
- Fair value measurement under US GAAP, IFRS, and Ind AS for purchase price allocation, impairment testing
- Valuation for transactions and business restructuring, buy/sell negotiation
- Secured lending, mortgage, and collateral adequacy
- Capital budgeting, asset optimization, and replacement planning
- Lease and rental benchmarking and market assessment

DISPUTE RESOLUTION

- Pre-litigation valuation advisory
- Litigation and arbitration related valuation advisory
- Joint venture exits
- Shareholder disputes
- Family settlements
- Expert witness support

Why Us

1 Our leadership and deep expertise

Jamil Khatri and Sandip Khetan, our co-founders, each have more than 25 years of experience partnering with diverse businesses across the globe on their reporting, governance, risk, and transformation journey. Our valuations leaders, Kapil Bellubi and Amit Bora, bring significant experience in advising some of the world's largest organizations on valuation engagements for strategic transactions, financial reporting, tax & regulatory compliance, and dispute advisory services.

2 Deep and diverse talent pool and globally integrated delivery model

Our partners and other leaders in our Valuations practice have significant experience working with valuation practices of the Big 4 and other large consulting firms globally. Our talent pool is globally integrated, working across our key markets in the USA, India, and the Middle East, with the ability to leverage skill sets for any and every valuation requirement, regardless of complexity. We leverage large valuation talent pools in lower cost economies to provide high quality at the right price.

3 Our technology-led approach

Our technology-driven approach empowers us to provide comprehensive end-to-end valuation assistance. Leveraging our deep functional experience, proprietary technology products and strategic partnerships, we are adept at delivering consistent, efficient, and accurate valuations that meet global standards, aiding audit processes and informed transaction decision-making.

4 Agility and responsiveness

Our team embodies the essence of agility and responsiveness, fostering a dynamic environment where adaptability and quick responses are integral to our operations. Free from auditor independence requirements, we can provide seamless support to our clients without the friction, delays, or restrictions caused by independence considerations. Our agility and responsiveness is enhanced by a high degree of partner/director involvement on projects.

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CHANGE THE WAY CONSULTING IS DONE

USA | INDIA | MIDDLE EAST

In case of any query, please write to us at *businessinquiries@uniqus.com*.

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